

Cultural Inclusion Accelerator

## 2023 Most Culturally Inclusive Brands Awards

ANA AIMM and Cultural Inclusion Accelerator's Annual Ranking among America's Largest Brands



# Most Culturally Inclusive Brand Awards Goal

To eliminate bias and ignite accurate portrayals and representation in advertising by empowering the largest U.S. brands to embrace cultural authenticity, celebrate true identifies, and inspire an industry that sees, understands, and honors all consumers.

## **Good For Society**

## **Good For Brand Growth**



Cultural Inclusion Accelerator



ΙΜΡΑCΤ





## Momentum Is Building Toward Greater Cultural Inclusivity, Doubling the Number of Brands with Above Average Cultural Relevance and Positive DEI Reflections

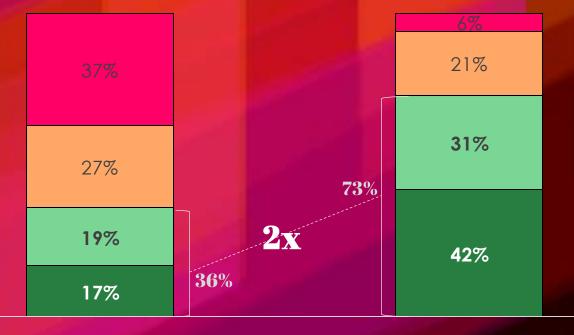
Percentage of Largest Brands in Awards by CIIM + DEI Accelerator Scores in each Quartile

#### ■ Top Relevance/DEI 1st Quartile

Above Avg 2nd Quartile

□ Below Avg 3rd Quartile

■ Bottom 4th Quartile



2022





What Cultural Attributes Drove Brands to the Top Quartile? Cultural Celebrations, Positive Reflections, and Authenticity Were The Main Drivers of the 2023 Industry Increase in Cultural Relevancy

> Representation Bias Authenticity Positive Reflections Cultural Celebrations Role Models Cultural Identification **Cultural Respect Cultural Values**

> > **Cultural Pride**



What Cultural Attributes Drove Brands to the Top Quartile? Diversity and Inclusion Were The Main Drivers of the 2023 Industry Increase in DEI Reflections

> **Diversity** Diverse casting

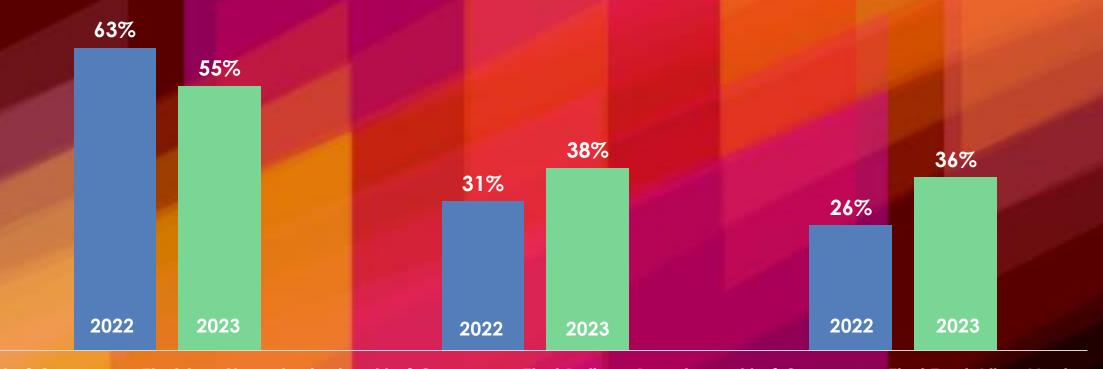
> > Equity Fair, unbiased portrayal with a positive impact on society

#### Inclusion

Portrayal that is authentic, respectful, and empowering of all cultures



Consumers Took Notice as They Perceived 2023 Ads to Have Less Stereotypes and More Authenticity, and Trust



% of Consumers That See Stereotypical Representations in Ads % of Consumers That Believe Brands Authentically Represent Their Culture (Top 2 Box) % of Consumers That Trust All or Most Brands



Cultural Inclusion **Accelerator**<sup>\*\*</sup>

Brands with Higher Authenticity and Inclusion of All Consumers Are Rewarded with Significant Lifts in Effectiveness

**Purchase Intent** 

**Brand Trust** 



1<sup>st</sup> Quartile CIIM<sup>™</sup> and DEI Accelerator<sup>™</sup> spots lift over 4<sup>th</sup> Quartile CIIM<sup>™</sup> and DEI Accelerator<sup>™</sup> spots



#### METHODOLOGY



# **120 Largest U.S. Brands Evaluated in 2023**





# The Most Culturally Inclusive Brand Awards -100% based on Consumers' Choice

# Consumers



2022: 100 Brands

Ads Tested

2022: 712 Ads Tested

# 1000 + 300 K +**Ad Evaluations**

2022: 250K Ad Evaluations

Seven segments of the overall U.S. adult population were sampled:

\*Asian = 55K Evaluations / 14K Consumers

\*Black = 70K Evaluations / 18K Consumers

\*Hispanic = 90K Evaluations / 23K Consumers

\*Mixed/Other = 14K Evaluations / 4K Consumers

\*WNH = 80K Evaluations / 20K Consumers

\*LGBTQ = 55K Evaluations / 14K Consumers

\*People with Disabilities = 60K Evaluations / 15K Consumers

# Most Culturally Inclusive Brands Awards Methodology

Sampling

Brands/Ads Selection



120 brands were selected from trade journals' 2023 rankings of largest ad spenders and Nielsen's top spenders in diverse segments. Depending on the number of ads publicly available, each brand body of 2023 work was represented by 6-16 ads. The ads were carefully chosen to ensure a diverse representation of all ad campaigns from each brand, with a special emphasis on prioritizing targeted spots. 80K adult consumers from various optin online panels representing 7 race/ethnic segments (Asian, Black, Hispanic, Indigenous, LGBTQ, People with Disabilities, and Non-Hispanic White) provided 300K evaluations across 1000+ ads. Segments were augmented and then weighed to their representation in the U.S. Ads were shown in a forced exposure format without media context.

Cultural Inclusion

Ranking Evaluation

Every curated ad was tested through the CIIM<sup>TM</sup> and DEI Accelerator<sup>TM</sup> copy-testing evaluation process, comprising perceived levels of ad effectiveness, cultural relevancy, representation, fairness, and inclusion. An aggregate for all the ads under each brand was calculated to determine a Brand Score which was used to rank the 120 brands by 7 segments and Overall.

# 2023 AWARDS

GOLD • SILVER • BRONZE WINNERS PER CATEGORY

A SIA N BLACK HISPANIC ENGLISH HISPANIC SPANISH LGBTQ PEOPLE WITH DISABILITIES WHITE NON-HISPANIC MULTICULTURAL & INCLUSIVE GENERAL POPULATION AD EFFECTIVENESS

## 2023 Most Culturally Inclusive Brands GOLD WINNERS







Ad Effectiveness

**General Population** 

Multicultural & Inclusive

Dove

Asian

Black



Hispanic English Hispanic Spanish



LGBTQ



People with

Disabilities



White Non-Hispanic

## 2023 Most Culturally Inclusive Brands SILVER WINNERS



## 2023 Most Culturally Inclusive Brands BRONZE WINNERS



Learn What Drove Winning Brands By Watching CMOs Acceptances at: www.CulturalInclusionAccelerator.com/MCIB

For questions or to request a brief report with your brands' rankings, please contact: <u>Ariel@CIIMatters.com</u>